



Financing Technology's Frontier: Decision-Making Models for Investors and Advisors (Wiley Finance)

Richard P. Shanley

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An indispensable resource for anyone interested in the future of emerging technology industries

Financing Technology's Frontier draws upon the experiences of today's most successful venture capitalists and entrepreneurs to provide investment professionals expert insight and powerful tools for identifying and capitalizing on the most promising high-tech and biotech opportunities. It also includes proven business models and many fascinating and instructive case studies that help entrepreneurs, CEOs and CFOs learn from the successes and setbacks of other companies in their sectors.

Richard Shanley (New York, NY) is a partner in the Health Services and New Media division at Deloitte Touche Tohmatsu.

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