



How to Start a Home-Based Business: Create a Business Plan*Build a Client Base*Make Yourself Indispensable*Create a Fee Structure*Market Your ... Customers Want (Home-Based Business Series)

Bert Holtje

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**From the series that has sold
more than half a million copies!**

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Available in October 2009

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**Everything you need to set up a home-based business,
create a demand for services, and make money**

Have you ever dreamed of starting your own home-based business? Of being your own boss? Have you been hesitant to put your business plans into action? With *How to Start a Home-Based Business*, you have what it takes to do so like a pro, step by step, even in tough economic times. Here are all the necessary tools and success strategies you need to launch and grow a business, whatever your specialty. The authors share their experience on how to:

- *Define your specialty
- *Develop a business plan
- *Estimate start-up costs
- *Create a fee structure
- *Build a client base
- *Find trusted subcontractors and specialists
- *Stay profitable
- *Become a sought-after expert
- *Bid competitively
- *Establish a daily schedule
- *Organize your business
- *Get paid
- *And more!

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