



# **In the Know in Mexico & Central America: The Indispensable Guide to Working and Living in Mexico & Central America**

*Jennifer Phillips*

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# In the Know in Mexico & Central America: The Indispensable Guide to Working and Living in Mexico & Central America

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**In the Know in Mexico & Central America: The Indispensable Guide to Working and Living in Mexico & Central America** Jennifer Phillips  
Be IN THE KNOW BEFORE YOU GO

Doing business across borders is very different from doing business across town—subtle and not-so-subtle differences in attitudes and etiquette play a big role.

Did you know?

- Flowers are so inexpensive and plentiful in Mexico & Central America that they're considered to be too cheap to give as a gift.
- Be patient, and don't rush into discussing business. You can ruin a business deal if you don't spend time on small talk.
- A lot of Mexicans and Central Americans hate to deliver bad news; they are more likely to tell you what you want to hear

*In the Know in Mexico & Central America* helps you:

- Fit right in by understanding local manners, etiquette, and behaviors
- Navigate through everyday life with tips for the whole family
- Get an insider's perspective on the social and business environment

The book includes a FREE 60-minute CD with the key phrases you need to make a great impression.

*From the Package edition.*

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