



The Interview Edge

Alec Ford

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The rules of the Interview have changed forever; there are more strong candidates for every job than at any point in the last 20 years. If you prepare like everyone else, you will not win. The average candidate spends 2-4 hours preparing for an interview. If that is all you are willing to do, hit the back button and go buy a book on easy interview answers.

Right now there is a glut of good candidates for every job. What are you going to do about it?

Even with times being tough right now, people are preparing the same way they always have, poorly.

What will the book do for you?

- It will give you a step by step process to prepare in way you have not before
- It will help you learn things about the company that other candidates will not know
- It will help you use, describe and leverage your experience and accomplishments better for an interview
- It will help you identify a way to go to an interview with value than no one else can bring

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