



# Adaptive Coaching: The Art and Practice of a Client-Centered Approach to Performance Improvement

*Terry R. Bacon, Laurie Voss*

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*Adaptive Coaching* offers a research-based approach to creating learning opportunities that will close the gap between expectations and results. Authors Bacon and Voss draw from over 2,000 case studies of Fortune 500 employees to show how people prefer to be coached, and offer the key tools and techniques required to identify each client's true needs.

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